



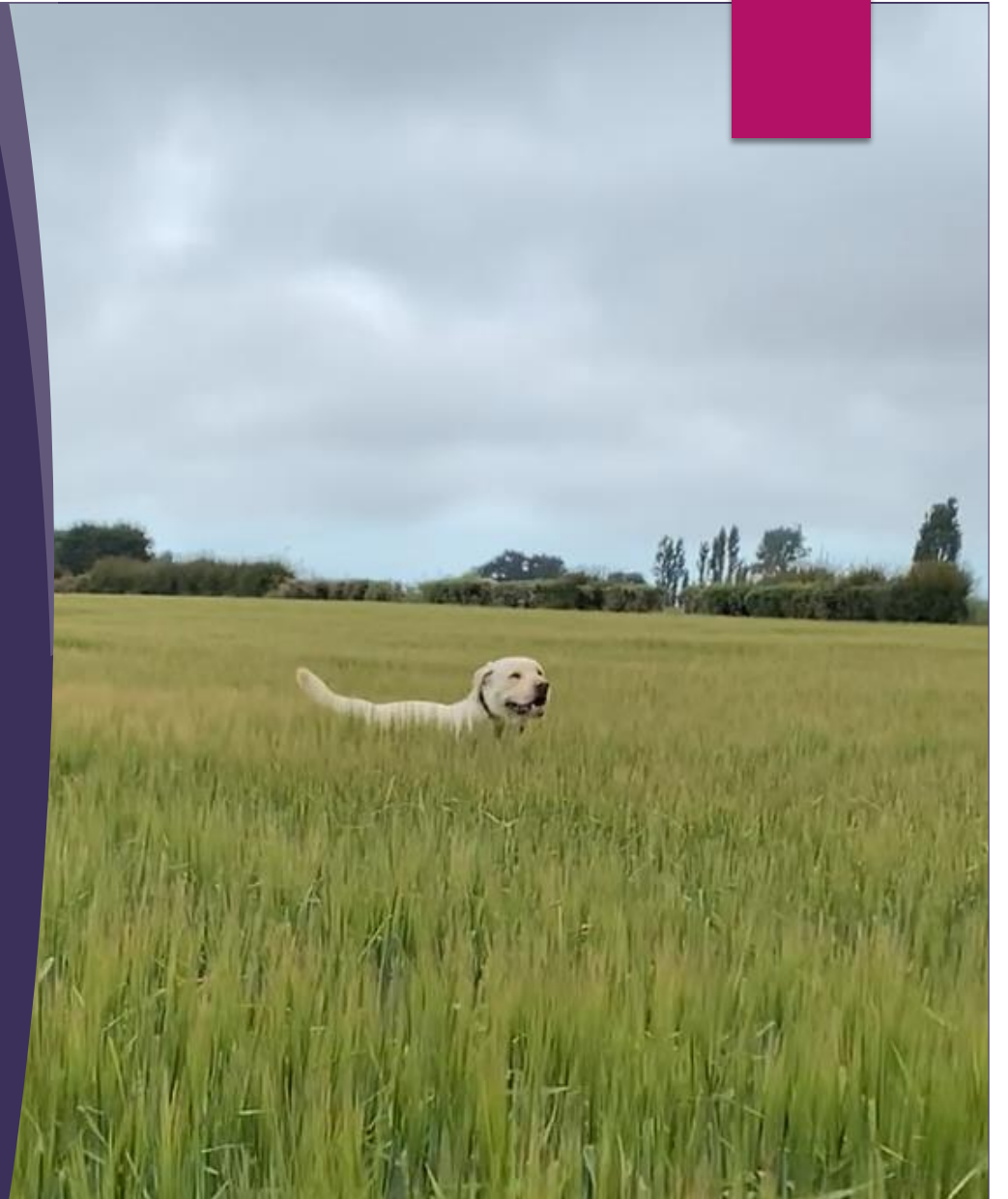
Agronomy Society of NZ
Symposium Sept 02, 2022,
Lincoln University
Theme: Environmental impact
and solutions for arable and
horticultural farm systems

SPEAKER: DENNIS CARTER

TOPIC: FARMING DIVERSIFICATION, PROCESSING
OPPORTUNITIES & THE GROSS MARGIN BIBLE.

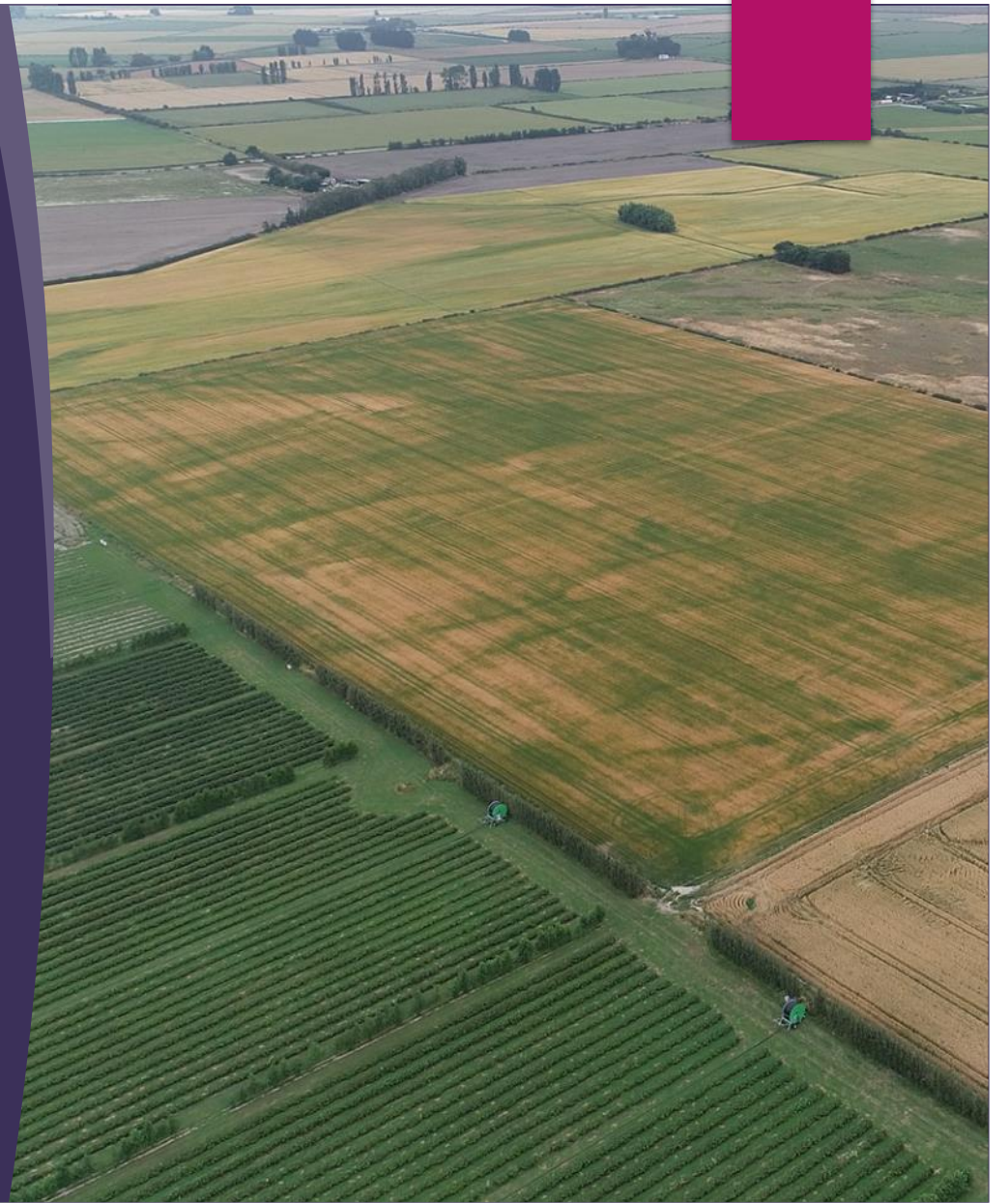
My Background

- ▶ Canterbury Seed
- ▶ Hodder & Tolley
- ▶ Elders Pastrol
- ▶ Farming
- ▶ AB Annand/ Agricom
- ▶ Asia Pacific



Farming

- ▶ Gross Margins Bible
- ▶ Our Farm



Carter Seed Management

- ▶ Radish
- ▶ Processing





Blackcurrants

- ▶ The Blackcurrant story
- ▶ Fruit Extracts Ltd

Environmental Impacts and solutions for arable and horticultural farm systems

- ▶ Fish oil
- ▶ Permanent pasture
- ▶ Biologicals
- ▶ Direct drilling
- ▶ Seed Treatment



Final Thoughts

- ▶ This is the way we have turned a small-scale farm into an environmentally sustainable, productive and profitable system.
- ▶ Questions

